



CURRICULUM VITAE

Jeevan Pokharel, CPA, CM&AA

PERSONAL

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EXECUTIVE SUMMARY

I am a dynamic, visionary and results-focused executive with over ten years of successful financial and accounting leadership. I am a time-tested and proven business catalyst/thought leader who streamlines operations, drives profit and teaches P&L management at each management level. I possess wide-ranging knowledge of operations, enterprise-wide quantitative, business and financial analysis, with extensive experience leading M&A, company spin-offs, restructuring and business turnarounds. I excel in designing and implementing business strategies to maximize revenue and profit growth as demonstrated by six consecutive years with double-digit sales growth.

My ten plus (10+) year career as a construction finance professional started as an auditor and served on different roles including CFO and Senior Executive VP of major construction companies. I am a CPA in the State of Alaska and also a certified merger & acquisition advisor. I have a Bachelors in business-finance and a Master's degree in accounting.

My professional experience has included executive roles in heavy/civil construction, oil field services, heavy-haul trucking, marine transportation and government contracting. I am uniquely able to unlock hidden value, proactively solve emerging problems and identify new opportunities; capitalize on them by presenting, achieving buy-in, leading workforce optimization/restructuring initiatives and guiding execution with finesse.

I am able to work with every level of the company and implement and execute management strategies.

OBJECTIVE

I am looking to assist contractors, private equity firms, sureties and any other stakeholders in construction and related companies.

QUALIFICATIONS & EDUCATION

Certified Professional Accountant (CPA) in Alaska
Certified Merger & Acquisition Advisor (CM&AA)
M. Accountancy, University of Idaho, 2004
B.S. Business and Finance, University of Idaho, 2002

PROFESSIONAL AFFILIATIONS

American Institute of Public Accountancy
Associate General Contractors of Alaska, Volunteer

PROFESSIONAL EXPERIENCE – WORK EXPERIENCE

Cruz Companies (Cruz Construction Inc. & subsidiaries), Anchorage, Alaska, 2011 - 2016

Chief Financial & Administrative Officer/Senior Executive VP

Cruz Companies (CC) is the largest privately owned heavy/civil contractor in Alaska with a collection of fifteen (15) operating companies, approximately 700 employees and \$220M in annual revenues. CC provides diverse services to government, oil field, natural resources and other industries throughout Alaska, North Dakota, Washington, Oregon, and Alberta, Canada.

- Served on senior management team and oversaw all financial and administrative operations; provided critical input on strategy for ongoing direction and long-term positioning of company in the oilfield sector.
- Drove business strategy and profitability through M&A, integration, and operational efficiency initiatives, as well as other organic growth opportunities; determined equipment costing/rate and created reports on same.
- Served in lead role for all mergers and acquisitions, executed on due diligence, negotiations and closing.
- Reduced overall costs and improved management efficiency by streamlining intercompany transactions.
- Developed, led and implemented corporate strategies to facilitate organizational structuring and operations, divestments, company spinoffs, departments, costs pools and profit centers.
- Grew support organization from four (4) to twenty-eight (28) FTEs, hiring and training accounting, administrative, HR and IT staff; ensured all policies and processes were compliant, efficient, cost-effective and applicable for each subsidiary; managed and developed finance and accounting personnel as well.
- Spearheaded opening of a new Anchorage office, bringing in talent and allowing for increased sales efforts.
- Oversaw continual improvement of budgeting process by involving department managers in financial issues impacting individual budgets; partnered with GMs in subsidiaries to ensure buy-in on financial goals.

Bering Sea Group, Anchorage, Alaska, 2009 - 2011

Financial Controller

Bering Sea Group provides strategic direction, planning and management for a group of Alaska-Native-owned companies, providing diversified services to the federal government and commercial marketplace.

- Consulted with the CEO and Board of Directors on business decisions and strategies; assisted with decision making and execution.
- Answered inquiries relating to income taxes, coordinated annual financial statement audit and maintained proper relations with employees, bankers, clients and vendors; supervised financial staff.
- Performed quality control audits of general ledgers of five (5) different subsidiaries.
- Led turnarounds for all subsidiary companies and returned to profitability by studying federal contracting and bidding guidelines, conducting in-depth analysis of project costs, and restructuring bidding process.

Hotwire Electric LLC, Anchorage, Alaska, 2009

Director of Operations

Hotwire Electric LLC (HWE), a subsidiary of Chenega Corporation, is a full service electrical contractor that provides high-quality electrical and communication construction services.

- Planned and oversaw financial operations, monitored accounting system, mapped out chart of accounts/grouping schedules for proper job costing and financial reporting, monitored accuracy of numbers, and reconciled differences between old and new systems.
- Monitored financial performance of departments and profit centers, oversaw budgeting, forecasting and strategic planning; performed economic and industry analysis.
- Facilitated training and mentoring of accounting staff.

F.M. Strand & Associates, CPAs, Anchorage, Alaska, 2006 – 2009

Audit and Accounting Supervisor (2007 – 2009)

Senior Accountant (2006 - 2007)

Established in 1973, F.M. Strand & Associates is an Anchorage-based firm of Certified Public Accountants with a focus on helping companies in the construction sector improve net profits, minimize income taxes, and present accurate and understandable financial statements.

- Planned, budgeted, and supervised audits, reviews and compilations for construction and oil-field service companies.
- Evaluated cost and billing systems, recognized contract periods, confirmed terms of contracts, subcontracts and their billing procedures, reviewed change orders, verified contract costs, analyzed revenues, and performed profit gain/fade analysis on contracts.
- Prepared financial statements in accordance with GAAP and assisted clients to establish policies that would ensure financial statements were prepared in compliance with GAAP or applicable industry guidelines.
- Assisted in reconciliation process of all balance sheet accounts including inventory, investments, fixed assets and intercompany transactions; streamlined intercompany transactions to reduce company overhead.
- Provided business recommendations for clients to strengthen internal controls and accounting procedures.
- Noteworthy achievements included creation of internal control-related procedures and development and deployment of many processes to streamline audit and accounting practices.

BDO USA LLP, Anchorage, Alaska, 2004 – 2006

Staff Auditor

Conducted audits, reviews and compilations of companies; examined and analyzed journals, bank statements, inventories, revenues, expenses, tax returns, and other financial records for large accounting firm.