



FRED WEBER INC.

November 29, 2016

Scott Jennings, PE
SJ Construction Consulting, LLC
PO Box 37238
Honolulu, HI 96837

Scott,

Thanks for taking the time to provide additional assistance to Fred Weber, Inc. over the past two days in our corporate office in Maryland Heights, Missouri.

I originally met you at a training event you lead in Chicago and was impressed with your knowledge of both HeavyBid and the introductory training you provided. Because Fred Weber, Inc. is in the process of implementing HeavyBid software within a new division, we wanted to conduct on-site hands-on training that was specific to our systems and industry. This resulted in me requesting your assistance with ensuring we were set up to succeed in estimating and cost controls.

Your visit and successful implantation of the software has provided our business with cost and time savings with the implementation of the HeavyBid software. Again, thanks for the help!

Sincerely,

Justin Higginbotham
Senior Project Manager
Fred Weber, Inc.