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October 19, 2016

Scott Jennings, PE
SJ Construction Consulting, LLC
PO Box 37238
Honolulu, Hawaii 96837

Scott,

Thank you for your recent visit to our main office here in Bloomsdale. The two days you spent training us on HeavyBid certainly have made a significant impact on our estimating.

We also appreciate the help/advice you gave on our current server set up. We will be considering cloud or an in-house server system as we grow with our current setup.

Finally, your overall experience as a heavy/civil business owner was helpful in more *higher level* issues like overhead allocation and the potential future of our cost controls. We are looking forward to growing our company and hope that we can continue to consult with you should the need arise.

Thanks again and please let any potential clients of SJ Construction Consulting, LLC know that they can contact us to discuss your services to R&K Excavation, Inc.

Sincerely,

A handwritten signature in black ink, appearing to read 'K. Faulkner', is written over the word 'Sincerely,'.

Kyle Faulkner